

## Executive & Finance Committee Meeting Minutes June 7, 2023

The Joint Executive & Finance Committees of the Lodi Winegrape Commission met on June 7, 2023.

- 1. The meeting was called to order by Chair Shinn at 9:14 AM.
- 2. Roll was called. In attendance were Chair Aaron Shinn, Curt Gillespie, and Diego Olagaray. Also, in attendance was Mirek Wilczek (CDFA Marketing Branch) and Larry Whitted. Staff present was Stuart Spencer and Stephanie Bolton. A quorum was established.
- 3. Minutes of the January 10, 2023 Executive Committee were approved. Gillespie/Olagaray Carried.
- 4. Public Comments on Items Appearing on the Agenda None
- 5. FY 2023-24 Budget the group reviewed the prepared assessment revenue projection prepared by staff. The committee then reviewed the prepared budget with the committee budget requests. The group went through each committee budget and discussed. The committee is projecting \$2,690,050.61 in revenue and \$2,676,764.66 in expenses for a budget surplus of \$13,285.95 (Exhibit A). Motion to accept the budget and recommend the full Commission Board adopt the proposed budget. Gilespie/Shinn Carried
- 6. Motion to recommend the board keep the assessment rate at .45%. Shinn/Gillespie Carried.
- 7. LWC Activities No additional reports
- 8. LWC Policies & Procedures no updates
- 9. Public Comment on items not appearing on the agenda None.
- 10. Future Agenda Items savings/money market investment options
- 11. Next meeting date not set.
- 12. The meeting was adjourned at 11:15AM.

Respectfully submitted, Stuart Spencer On behalf of Curt Gillespie, Secretary

## LODI WINEGRAPE COMMISSION INCOME PROJECTION 2023-24 SEASON - June 7, 2023

VARIETY	Actual Tons 2022-23	Actual Price 2022-23	Projected Tons 2023-24	Projected Price 2023-24	Projected Value 2023-24	Projected Assessment 2023-24
Chardonnay	95,469.10	\$626.83	110,000.00	\$625.00	\$68,750,000.00	\$309,375.00
Pinot Gris	52,204.50	\$622.25	62,000.00	\$615.00	\$38,130,000.00	\$171,585.00
Sauv. Blanc	29,715.50	\$601.12	32,000.00	\$600.00	\$19,200,000.00	\$86,400.00
Viognier	7,795.10	\$615.21	8,000.00	\$615.00	\$4,920,000.00	\$22,140.00
Cabernet Sauv.	157,620.30	\$694.71	160,000.00	\$690.00	\$110,400,000.00	\$496,800.00
Merlot	63,624.00	\$608.69	63,000.00	\$605.00	\$38,115,000.00	\$171,517.50
Petite Sirah	34,666.40	\$719.42	35,000.00	\$700.00	\$24,500,000.00	\$110,250.00
Pinot Noir	40,779.20	\$658.68	40,000.00	\$650.00	\$26,000,000.00	\$117,000.00
Syrah	10,281.50	\$627.22	10,000.00	\$625.00	\$6,250,000.00	\$28,125.00
Zinfandel	105,207.10	\$710.35	100,000.00	\$700.00	\$70,000,000.00	\$315,000.00
Misc.	73,277.20	\$661.80	75,000.00	\$660.00	\$49,500,000.00	\$222,750.00
Total	670,639.90		695,000.00		\$455,765,000.00	\$2,050,942.50
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Adjustment for slippage - (subtract 6%)

\$123,056.55

PROJECTED INCOME FY 2023-24

\$1,927,885.95

ASSESSMENT RATE - .45%