



LODI RULES COMMITTEE MEETING MINUTES

Date: Monday, May 6, 2024
Time: 12pm
Location: Lodi Winegrape Commission, 2545 West Turner Road, Lodi, CA 95242

1. The meeting was **called to order** at 12:07pm by Committee Chairman Phil Abba.
2. **Roll Call:**

| Attended | First Name | Last Name |
|----------|------------|------------|
| x | Phil | Abba |
| x | Kendra | Altnow |
| x | Warren | Bogle |
| x | Pieter A. | den Hartog |
| | Bruce | Fry |
| x | Charlie | Hamilton |
| | Dirk | Heuvel |
| x | Madelyn | Kolber |
| x | Stanton | Lange |
| x | Steve | Quashnick |
| x | Chris | Storm |

A quorum was established. Others present – Diego Olagaray (LWC Board Chair) and Dr. Stephanie Bolton (LWC Staff).

3. Motion to **approve** March 4, 2024 meeting **minutes** (Exhibit A). Quashnick/den Hartog – Motion carried. No “NO” votes and no abstentions.
4. **Public comment** on items appearing on the agenda: none.
5. **Program updates:**
 - The Committee shared sustainability-related events and projects they have participated in recently, including US Sustainable Winegrowing Summit.
 - The Committee reviewed the new LODI RULES PEAS 2.0 Auto-Calculating Report Template draft.
 - The Committee brainstormed ideas for how to show growers their Chapter and PEAS 2.0 scores relative to other participants.
 - The Committee discussed LODI RULES marketing strategies.
6. **FY2023-24 Budget** to date was reviewed. Motion to **approve** a **Draft FY2024-25 Budget Request** (Exhibit B). Quashnick/Hamilton – Motion carried. No “NO” votes and no abstentions.

7. **Reports from other LWC Committees:**
 - The Committee was invited to an arbuscular mycorrhizae workshop on May 7.
8. **Public comment** on items not appearing on the agenda: none.
9. **Future agenda items:** Living Binder brainstorming.
10. **Next meeting** will be on June 18, 2024 at 9am.
11. **Meeting adjourned** at 1:55pm.

Respectfully submitted,



Stephanie Bolton, PhD
LODI RULES Sustainable Winegrowing Director



LODI RULES COMMITTEE MEETING MINUTES

Date: Monday, March 4, 2024
Time: 12pm
Location: Lodi Winegrape Commission, 2545 West Turner Road, Lodi, CA 95242

1. The meeting was **called to order** at 12:08pm by Committee Chairman Phil Abba.
2. **Roll Call:**

| Attended | First Name | Last Name |
|----------|------------|------------|
| x | Phil | Abba |
| x | Kendra | Altnow |
| x | Warren | Bogle |
| x | Pieter A. | den Hartog |
| x | Bruce | Fry |
| x | Charlie | Hamilton |
| x | Dirk | Heuvel |
| x | Madelyn | Kolber |
| | Stanton | Lange |
| x | Steve | Quashnick |
| | Chris | Storm |

A quorum was established. Others present – Dr. Stephanie Bolton (LWC Staff).

3. Motion to **approve** January 8, 2024 meeting **minutes** (Exhibit A). Kolber/Hamilton – Motion carried. No “NO” votes and no abstentions.
4. **Public comment** on items appearing on the agenda: none.
5. **Program updates:**
 - The Committee shared sustainability-related events and projects they have participated in recently, including the “Extreme Weather Winegrowing: Viticulture X Games” session at Unified, the Educational Happy Hour on organic/sustainable/regenerative/biodynamic and a public listening session for regenerative agriculture’s CDFA definition.
 - Committee members were encouraged to attend the US Sustainable Winegrowing Summit happening on April 30 – May 1.
 - The Committee reviewed the new LODI RULES PEAS 2.0 Auto-Calculating Report Template draft.
 - Stephanie Bolton shared updates from Protected Harvest, including refreshing the look of the Online Self-Assessment.
6. **FY2023-24 Budget** to date was reviewed.

7. **Reports from other LWC Committees:**

- Gabriella Goode updated the Committee on the status of the Commission's signature May wine event, which will not be happening in 2024.

8. **Public comment** on items not appearing on the agenda: none.

9. **Future agenda items:** Draft Budget Request for FY2024-2025.

10. **Next meeting** will be on May 6, 2024 at noon.

11. **Meeting adjourned** at 1:30pm.

Respectfully submitted,



Stephanie Bolton, PhD

LODI RULES Sustainable Winegrowing Director

LODI WINEGRAPE COMMISSION
2023-2024 BUDGET
AS OF MARCH 31, 2024

| <u>ACCOUNT CODE</u> | <u>REVENUES</u> | <u>FY 2023 - 2024 BUDGET</u> | <u>REVENUE TO DATE</u> | <u>%</u> |
|---------------------|-----------------------------------------------------|------------------------------|-----------------------------|-----------------|
| 4120 | Assessments | \$1,927,885.95 | \$1,645,632.02 | 85.36% |
| 4160 | Winery Contributions | \$90,000.00 | \$90,150.00 | 100.17% |
| 4162 | Event Revenue | \$220,000.00 | \$172,410.27 | 78.37% |
| 4122 | LODI RULES Licensing Fees | \$70,000.00 | \$72,342.52 | 103.35% |
| 4131 | Grant Income | \$50,000.00 | | 0.00% |
| 4130 | Interest | \$50,000.00 | \$38,017.29 | 76.03% |
| 4150 | Other Income (Sponsorship) | \$10,000.00 | \$15,164.07 | 151.64% |
| | Subtotal Commission Revenue | \$2,417,885.95 | \$2,033,716.17 | 84.11% |
| | Revenue (CWEF-Visitor Center) | | | |
| 4145 | Administrative Agreement | \$221,176.66 | \$177,286.28 | 80.16% |
| 4148 | Rent | \$50,988.00 | \$38,240.73 | 75.00% |
| | Subtotal CWEF Revenue | \$272,164.66 | \$215,527.01 | 79.19% |
| | Total Revenue | \$2,690,050.61 | \$2,249,243.18 | 83.61% |
| <u>ACCOUNT CODE</u> | <u>EXPENDITURES (LWC)</u> | <u>FY 2023 - 2024 BUDGET</u> | <u>EXPENDITURES TO DATE</u> | <u>%</u> |
| | Grower Marketing | \$774,500.00 | \$523,790.17 | 67.63% |
| | Winery Marketing | \$290,750.00 | \$147,856.25 | 50.85% |
| | Research, Education & Communication | \$182,200.00 | \$92,956.20 | 51.02% |
| | LODI RULES | \$62,150.00 | \$29,425.18 | 47.35% |
| | Admin & Personnel | \$995,000.00 | \$723,268.15 | 72.69% |
| | Visitor Center Sponsorship | \$100,000.00 | \$74,999.97 | 75.00% |
| | Subtotal Commission Expenditures | \$2,404,600.00 | \$1,592,295.92 | 66.22% |
| | CWEF Expenditures | | | |
| | Visitor Center | \$272,164.66 | \$215,527.01 | 79.19% |
| | Subtotal CWEF Expenditures | \$272,164.66 | \$215,527.01 | 79.19% |
| | Total Expenditures | \$2,676,764.66 | \$1,807,822.93 | 67.54% |
| | Excess of Revenues Over (Under) Expenditures | \$13,285.95 | \$441,420.25 | 3322.46% |

LODI WINEGRAPE COMMISSION
GROWER MARKETING
2023-2024 BUDGET
AS OF MARCH 31, 2024

DEPARTMENT: GROWER MARKETING

| ACCOUNT CODE | CATEGORIES | FY 2023 - 2024 BUDGET | EXPENDITURES TO DATE | % |
|---------------|--------------------------------------------------------------|-----------------------|----------------------|---------------|
| | <u>Industry, Trade & Consumer Promotion</u> | | | |
| 6100 | Graphic Design (Content Creation) | \$100,000.00 | \$39,120.25 | 39.12% |
| 6110 | Advertising (Paid Media) | \$300,000.00 | \$220,000.00 | 73.33% |
| 6120 | Printing & Materials | \$30,000.00 | \$14,651.18 | 48.84% |
| | Industry, Trade & Consumer Promotion Expenditures | \$430,000.00 | \$273,771.43 | 63.67% |
| | <u>Promotional Events & Activities</u> | | | |
| 6023.2, 6130 | Export Promotion | \$60,000.00 | \$19.83 | 0.03% |
| 6140 | Promotional Sponsorship | \$10,000.00 | \$10,000.00 | 100.00% |
| 6150 | Community Sponsorship | \$5,000.00 | | 0.00% |
| 6160 | Trade Shows | \$3,500.00 | \$3,473.71 | 99.25% |
| | Promotional Events & Activities Expenditures | \$78,500.00 | \$13,493.54 | 17.19% |
| | <u>Public Relations</u> | | | |
| 6023 | Consulting Services (Agency) | \$78,000.00 | \$58,500.00 | 75.00% |
| 6070.2 & 6098 | Supplies | \$1,500.00 | \$430.91 | 28.73% |
| 6130 | Public Relations Activities | \$75,000.00 | \$88,788.64 | 118.38% |
| 6132 | Lodi Wine Blog | \$78,000.00 | \$57,000.00 | 73.08% |
| 6170 | Wine Purchases | \$3,000.00 | \$1,982.19 | 66.07% |
| | Public Relations Expenditures | \$235,500.00 | \$206,701.74 | 87.77% |
| | <u>Activities Support</u> | | | |
| 6033 | Office Supplies | \$500.00 | | 0.00% |
| 6035 | Postage/Shipping | \$10,000.00 | \$4,908.21 | 49.08% |
| 6060 | Website - Internet | \$12,000.00 | \$10,401.96 | 86.68% |
| 6076 & 6080 | Travel | \$7,500.00 | \$14,139.27 | 188.52% |
| 6221 | LWC Meeting Expenses | \$500.00 | \$374.02 | 74.80% |
| | Activities Support Expenditures | \$30,500.00 | \$29,823.46 | 97.78% |
| | Total Expenditures | \$774,500.00 | \$523,790.17 | 67.63% |

LODI WINEGRAPE COMMISSION
WINERY MARKETING
2023-2024 BUDGET
AS OF MARCH 31, 2024

DEPARTMENT: WINERY MARKETING

| ACCOUNT CODE | CATEGORIES | FY 2023 - 2024 BUDGET | EXPENDITURES TO DATE | % |
|---------------|--------------------------------------------------------|-----------------------|----------------------|----------------|
| | <u>Consumer Marketing & Promotion</u> | | | |
| 6070.3 | Maintenance Directional Signs | \$10,000.00 | \$5,950.91 | 59.51% |
| 6100 & 6120 | Wine Trail Maps | \$15,000.00 | | 0.00% |
| 6100 | Graphic Design (Advertising Design) | \$15,000.00 | \$1,290.00 | 8.60% |
| 6110 | Advertising | \$15,000.00 | \$5,000.00 | 33.33% |
| 6120 | Printing & Materials | \$18,000.00 | \$11,581.94 | 64.34% |
| 6035 | Postage | \$4,000.00 | \$4,103.13 | 102.58% |
| 6130 | Public Relations | \$7,500.00 | \$12,400.86 | 165.34% |
| | Consumer Marketing & Promotion Expenditures | \$84,500.00 | \$40,326.84 | 47.72% |
| | <u>Events & Roadshows</u> | | | |
| 6140 | Promotional Sponsorship | \$20,000.00 | \$20,300.00 | 101.50% |
| 6245.2 | Contributions (Signature Event) | \$100,000.00 | | 0.00% |
| 6070.2 & 6098 | Supplies & Maintenance | \$26,000.00 | \$26,461.59 | 101.78% |
| 6076 & 6080 | Travel | \$6,000.00 | \$6,459.20 | 107.65% |
| | Events Expenditures | \$152,000.00 | \$53,220.79 | 35.01% |
| | <u>Outreach & Education</u> | | | |
| 6220 | Meetings & Socials | \$10,000.00 | \$5,832.86 | 58.33% |
| 6157 | Community Benchmark (Market Research) | \$7,500.00 | | 0.00% |
| | Events Expenditures | \$17,500.00 | \$5,832.86 | 33.33% |
| | <u>Activities Support</u> | | | |
| 6023 | Consulting Services | \$35,000.00 | \$47,460.00 | 135.60% |
| 6221 | LWC Meeting Expenses (Committee) | \$500.00 | \$916.76 | 183.35% |
| 6033 | Office Supplies | \$500.00 | | 0.00% |
| 6090 | Merchant/Bank Fees | \$500.00 | | 0.00% |
| 6060 | Website - Internet | \$250.00 | \$99.00 | 39.60% |
| | Activities Support Expenditures | \$36,750.00 | \$48,475.76 | 131.91% |
| | Total Expenditures | \$290,750.00 | \$147,856.25 | 50.85% |

LODI WINEGRAPE COMMISSION
RESEARCH EDUCATION & COMMUNICAT
2023-2024 BUDGET
AS OF MARCH 31, 2024

9/19/2023 RESEARCH, EDUCATION & COMMUNICATION

| ACCOUNT CODE | CATEGORIES | FY 2023 - 2024 BUDGET | EXPENDITURES TO DATE | % |
|----------------------------------------------|---------------------------------------|-----------------------|----------------------|---------------|
| <u>Outreach & Education</u> | | | | |
| 6033 & 6098 | Supplies | \$1,000.00 | \$248.98 | 24.90% |
| 6070.2 | Maintenance - Cleaning | \$300.00 | \$377.76 | 125.92% |
| 6076 & 6080 | Travel | \$10,000.00 | \$10,281.48 | 102.81% |
| 6130 | Public Relations | \$2,000.00 | \$1,054.66 | 52.73% |
| 6160 | Trade Show & Conference Fees | \$2,000.00 | \$1,636.78 | 81.84% |
| 6200 & 6270 | Staff Education & Reference Materials | \$500.00 | \$444.58 | 88.92% |
| 6170 & 6220 | Grower Meetings & Socials | \$23,000.00 | \$17,342.89 | 75.40% |
| 6221 | LWC Meeting Expenses | \$1,400.00 | \$1,581.78 | 112.98% |
| 6250 | Membership/Dues | \$2,000.00 | \$1,450.00 | 72.50% |
| 6255 | Subscriptions | \$2,500.00 | \$2,802.50 | 112.10% |
| 6266 | Weather Services | \$34,000.00 | \$13,925.00 | 40.96% |
| 6310 | San Joaquin Farm Advisor | \$5,000.00 | | 0.00% |
| Outreach & Education Expenditures | | \$83,700.00 | \$51,146.41 | 61.11% |
| <u>Communications</u> | | | | |
| 6035 | Postage | \$4,500.00 | \$2,508.25 | 55.74% |
| 6060 | Website/Internet | \$4,000.00 | \$915.56 | 22.89% |
| 6070.5 | Demo Vineyard | \$1,000.00 | \$166.45 | 16.65% |
| 6100 | Graphic Design | \$5,000.00 | \$437.50 | 8.75% |
| 6120 | Printing & Materials | \$9,000.00 | \$5,592.14 | 62.13% |
| 6210 | Publications | \$30,000.00 | \$4,099.47 | 13.66% |
| Communications Expenditures | | \$53,500.00 | \$13,719.37 | 25.64% |
| <u>Research</u> | | | | |
| 6320 | AVF Contributions | \$10,000.00 | | 0.00% |
| 6140 | NGRA Contributions | \$10,000.00 | \$10,000.00 | 100.00% |
| 6330 | Winegrape Research | \$25,000.00 | \$18,090.42 | 72.36% |
| Research Expenditures | | \$45,000.00 | \$28,090.42 | 62.42% |
| Total REC Expenditures | | \$182,200.00 | \$92,956.20 | 51.02% |

RESEARCH, EDUCATION, COMMUNICATION

LODI WINEGRAPE COMMISSION
 LODI RULES
 2023-2024 BUDGET
 AS OF MARCH 31, 2024

DEPARTMENT: LODI RULES

| <u>ACCOUNT CODE</u> | <u>CATEGORIES</u> | <u>FY 2023 - 2024 BUDGET</u> | <u>EXPENDITURES TO DATE</u> | <u>%</u> |
|---------------------|----------------------------------------------------------------|------------------------------|-----------------------------|----------------------|
| | <u>Communications, Marketing & Promotions</u> | | | |
| 6060 | Website/Internet | \$200.00 | \$45.34 | 22.67% |
| 6100 | Graphic Design | \$1,000.00 | \$52.50 | 5.25% |
| 6120 | Printing & Materials | \$6,000.00 | \$794.30 | 13.24% |
| 6130 & 6170 | Public Relations | \$6,000.00 | \$1,833.48 | 30.56% |
| 6160 | Trade Shows/Conferences | \$250.00 | | 0.00% |
| 6210 | Publications (Newsletters & Videos) | \$7,000.00 | \$237.04 | 3.39% |
| 6220 | Grower Meetings & Seminars | \$10,000.00 | \$4,027.55 | 40.28% |
| | Communications, Marketing & Promotions Expenditures | <u>\$30,450.00</u> | <u>\$6,990.21</u> | <u>22.96%</u> |
| | <u>Program Improvements</u> | | | |
| 6023 | Consulting Services | \$8,000.00 | \$3,528.00 | 44.10% |
| 6253 | PRT License Fees | \$15,000.00 | \$15,444.00 | 102.96% |
| 6200 | Reference Materials | \$200.00 | \$21.60 | 10.80% |
| | Program Improvements Expenditures | <u>\$23,200.00</u> | <u>\$18,993.60</u> | <u>81.87%</u> |
| | <u>Activities Support</u> | | | |
| 6022 | Legal Fees | \$3,000.00 | | 0.00% |
| 6033 & 6098 | Supplies | \$1,000.00 | \$92.53 | 9.25% |
| 6070.2 | Maintenance - Cleaning | \$0.00 | \$302.56 | #DIV/0! |
| 6035 | Postage/Shipping | \$500.00 | \$697.84 | 139.57% |
| 6076 & 6080 | Travel | \$3,000.00 | \$1,690.31 | 56.34% |
| 6221 | LWC Meeting Expenses | \$1,000.00 | \$658.13 | 65.81% |
| | Activities Support Expenditures | <u>\$8,500.00</u> | <u>\$3,441.37</u> | <u>40.49%</u> |
| | Total Expenditures | <u>\$62,150.00</u> | <u>\$29,425.18</u> | <u>47.35%</u> |

LODI WINEGRAPE COMMISSION
ADMINISTRATION
2023-2024 BUDGET
AS OF MARCH 31, 2024

| DEPARTMENT: ADMINISTRATION | | | | |
|----------------------------|--------------------------------------------|-----------------------|----------------------|---------------|
| ACCOUNT CODE | CATEGORIES | FY 2023 - 2024 BUDGET | EXPENDITURES TO DATE | % |
| | <u>Personnel</u> | | | |
| 6000 | Salaries/Wages | \$593,985.00 | \$447,062.51 | 75.26% |
| 6010 & 6015 | Retirement, Payroll Taxes, & Benefits | \$140,228.88 | \$108,627.44 | 77.46% |
| | Personnel Expenditures | \$734,213.88 | \$555,689.95 | 75.69% |
| | <u>Office Expenses</u> | | | |
| 6026 | Insurance | \$14,000.00 | \$11,941.20 | 85.29% |
| 6033 | Office Supplies | \$13,000.00 | \$8,837.56 | 67.98% |
| 6035 | Postage | \$1,500.00 | \$1,027.81 | 68.52% |
| 6040 | Rent | \$79,750.00 | \$59,812.38 | 75.00% |
| 6041 | Offsite Storage | \$6,800.00 | \$5,359.80 | 78.82% |
| 6054 | Property Tax | \$1,500.00 | \$1,396.00 | 93.07% |
| 6056 & 6058 | Utilities & Telephone | \$18,000.00 | \$11,359.72 | 63.11% |
| 6070.2 & 6070.6 | Office Maintenance | \$7,000.00 | \$5,627.93 | 80.40% |
| 6090 & 6560 & 9010 | Payroll & Bank Fees | \$1,000.00 | \$949.29 | 94.93% |
| 6120 | Printing & Supplies | \$1,800.00 | \$1,183.30 | 65.74% |
| | Office Expenditures | \$144,350.00 | \$107,494.99 | 74.47% |
| | <u>Professional Fees</u> | | | |
| 6022 | Legal Counsel | \$6,000.00 | \$3,566.56 | 59.44% |
| 6024 | CPA (Fiscal & Compliance Audits) | \$23,000.00 | | 0.00% |
| 6099 | CDFA Charges | \$37,000.00 | \$26,014.51 | 70.31% |
| | Professional Fees Expenditures | \$66,000.00 | \$29,581.07 | 44.82% |
| | <u>Information Technology</u> | | | |
| 6060 | Software Licenses | \$2,500.00 | \$940.00 | 37.60% |
| 6070.1 | IT Services | \$20,000.00 | \$22,737.45 | 113.69% |
| 6070.4 | Copier/Lease | \$7,500.00 | \$5,376.78 | 71.69% |
| | Information Technology Expenditures | \$30,000.00 | \$29,054.23 | 96.85% |
| | <u>Other Admin Expenses</u> | | | |
| 6076 & 6080 | Travel (Mileage & Travel) | \$250.00 | \$99.69 | 39.88% |
| 6221 | LWC Meeting Expenses | \$1,300.00 | \$799.22 | 61.48% |
| 6250 | Dues | \$300.00 | \$549.00 | 183.00% |
| | Other Admin Expenditures | \$1,850.00 | \$1,447.91 | 78.27% |
| | Total Expenditures | \$976,413.88 | \$723,268.15 | 74.07% |

LODI WINEGRAPE COMMISSION

CWEF

2023-2024 BUDGET

AS OF MARCH 31, 2024

DEPARTMENT: CALIFORNIA WINE EDUCATION FOUNDATION/VISITOR CENTER

| <u>ACCOUNT CODE</u> | <u>CATEGORIES</u> | <u>FY 2023 - 2024 BUDGET</u> | <u>EXPENDITURES TO DATE</u> | <u>%</u> |
|---------------------|------------------------------------------|------------------------------|-----------------------------|---------------|
| | <u>Personnel</u> | | | |
| 8000 & 8003 | Salaries/Wages | \$178,286.93 | \$138,911.65 | 77.91% |
| 8010 & 8015 | Retirement, Payroll Taxes, & Benefits | \$42,889.73 | \$38,374.63 | 89.47% |
| | Personnel Expenditures | \$221,176.66 | \$177,286.28 | 80.16% |
| | <u>Office Expenses</u> | | | |
| 8040 | Rent | \$50,988.00 | \$38,240.73 | 75.00% |
| | Office Expenditures | \$50,988.00 | \$38,240.73 | 75.00% |
| | Total Visitor Center Expenditures | \$272,164.66 | \$215,527.01 | 79.19% |

DEPARTMENT: LODI RULES

DRAFT BUDGET REQUEST FOR COMMITTEE MEETING 5.6.24 - APPROVED BY COMMITTEE

| ACCOUNT CODE | CATEGORIES | FY2023-24 BUDGET | EXPENDITURES TO DATE | % | NOTES for FY2023-24 | DRAFT FY2024-25 BUDGET |
|----------------------------------------------------------------|-------------------------------------|--------------------|----------------------|------------|-----------------------------------------|------------------------|
| <u>Communications, Marketing & Promotions</u> | | | | | | |
| 6060 | Website/Internet | \$200.00 | \$45.34 | 23% | domain fees | \$200.00 |
| 6100 | Graphic Design | \$1,000.00 | \$52.50 | 5% | infographics | \$800.00 |
| 6120 | Printing & Materials | \$6,000.00 | \$3,738.20 | 62% | copies, postcards, pencils, loupes | \$5,000.00 |
| 6130 & 6170 | Public Relations | \$6,000.00 | \$7,469.58 | 124% | wine, meals, promo events, Hydro Flasks | \$8,500.00 |
| 6160 | Trade Shows/Conferences | \$250.00 | \$0.00 | 0% | | \$200.00 |
| 6210 | Publications (Newsletters & Videos) | \$7,000.00 | \$237.04 | 3% | carbon cycle posters, living binders | \$5,000.00 |
| 6220 | Grower Meetings & Seminars | \$10,000.00 | \$5,527.55 | 55% | workshops, GoToWebinar, annual meeting | \$10,000.00 |
| Communications, Marketing & Promotions Expenditures | | \$30,450.00 | \$17,070.21 | 56% | | \$29,700.00 |
| <u>Program Improvements</u> | | | | | | |
| 6023 | Consulting Services | \$8,000.00 | \$3,528.00 | 44% | Pierre Mineau (PRT), IPMI | \$5,000.00 |
| 6253 | PRT License Fees | \$15,000.00 | \$15,444.00 | 103% | IPMI | \$16,000.00 |
| 6200 | Reference Materials | \$200.00 | \$21.60 | 11% | books | \$200.00 |
| Program Improvements Expenditures | | \$23,200.00 | \$18,993.60 | 82% | | \$21,200.00 |
| <u>Activities Support</u> | | | | | | |
| 6022 | Legal Fees | \$3,000.00 | \$0.00 | 0% | | \$1,500.00 |
| 6033 & 6098 | Supplies | \$1,000.00 | \$92.53 | 9% | binders | \$800.00 |
| 6070.2 | Maintenance - Cleaning | \$0.00 | \$302.56 | n/a | cleaners-tablecloths (added Feb) | \$500.00 |
| 6035 | Postage/Shipping | \$500.00 | \$697.84 | 140% | mailing binders | \$1,000.00 |
| 6076 & 6080 | Travel | \$3,000.00 | \$3,294.35 | 110% | | \$4,500.00 |
| 6221 | LWC Meeting Expenses | \$1,000.00 | \$658.13 | 66% | Committee meetings | \$1,000.00 |
| Activities Support Expenditures | | \$8,500.00 | \$5,045.41 | 59% | | \$9,300.00 |
| Total Expenditures | | \$62,150.00 | \$41,109.22 | 66% | | \$60,200.00 |

Received \$72,342.52 for out of district acreage fees in December 2023 - estimated to be about the same for 2024

Received \$480 for participation in Climate Smart grant project in April 2024